



**enovate**  
MEDICAL

eBook: Giving New Meaning to Good Bedside Manner

EMPOWERING POINT OF CARE

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# What is a Clinical Device Assessment?



OUR ASSESSMENT WILL DIAGNOSE YOUR IDEAL WORKSTATION CONFIGURATION

If you're in the market for workstations, you might find that you don't know how to start the purchasing process. All workstations are different, so how do you know which to buy? How do you identify the appropriate workstation by clinical specialty?

Enovate Medical has a solution for your dilemma - a **Clinical Device Assessment**. You must diagnose before you prescribe and one size does not fit all. We understand each clinical specialty has their very own unique workflow. You know workflow. We know devices. Let's work together to get it right.

*So what is a Clinical Device Assessment?*

It's a department specific workflow analysis to identify the best fit for a workstation. It drives better outcomes. How? By making an informed decision prior to deployment.

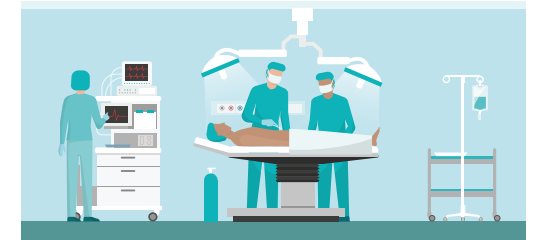
**The results of the Clinical Device Assessment will help you determine:**

- Proper workstation to staff ratios
- Optimum workstation configurations
- Best practices leading to better outcomes
- Choices for a higher return on investment

The Enovate Medical team will analyze each clinical specialty to recommend the ideal workstation style and configuration. Our team will offer solutions to challenges such as:

## Infrastructure

- Is the room better suited for a fixed wall mount or mobile workstation?
- Are power outlets and data drops available for wall mounts?
- Will a wall mount allow face to face patient engagement?



## Staffing

- What is the nurse to patient ratio?
- What are the max staff levels per shift?
- What clinicians other than nurses need access?

The Clinical Device Assessment empowers hospitals by selecting devices that integrate seamlessly into their existing clinical workflows. The outcomes include:

- Continuity of care across your facility
- Increased device availability
- Efficient delivery of medications
- More time to focus on the patient

After the Clinical Device Assessment is delivered and products and services are agreed upon, Enovate will deliver a strategic deployment plan that will increase the hospital's nurse and physician adoption rates.

# Save Time and Money: Do a Clinical Device Assessment



WE ANALYZE YOUR WORKFLOW NEEDS  
TO OPTIMIZE YOUR EHR INVESTMENT  
TO SAVE YOU TIME AND MONEY

Before you purchase new workstations or make an upgrade, it's important to know why you're selecting certain equipment.

When you look at the clinical workflow you realize there are many variables. The clinical speciality, the medication distribution model and the room and floor layout all create slightly different workflow requirements. Different workflows often require multiple workstations: fixed and mobile with numerous configurations within each.

The Enovate Medical team has many years of experience with hundreds of hospitals across the U.S. matching workstations with workflows. Before we can recommend workstation configurations we should collaborate on a **Clinical Device Assessment**. A **Clinical Device Assessment** offers a department specific workflow analysis of your workstation needs and helps you make an informed decision.

To learn more about what a **Clinical Device Assessment** is, [read this blog post](#).

## Overcoming Workflow Challenges

We understand that documenting patient information in a modern hospital environment can be a challenge, but is a very important task. Your nurses and other clinical staff have many responsibilities, and documentation should be the easiest part of their patient care process.

Do these issues sound familiar?

- Difficulty in maneuvering mobile workstations
- Issues in getting to wall-mounted devices
- The inability to get accessible power outlets in a crowded room
- Delayed entry of patient data disrupting continuity of care

There's nothing more frustrating than technology getting in the way of quality patient care. With a **Clinical Device Assessment**, Enovate will help you optimize your workflow with the right workstations. Your staff can spend more time with patients and less time on managing devices, leading to better patient care.





# Delivering a Unique Approach to Become Your Strategic Partner.



SPEND MORE TIME WITH PATIENTS AND LESS TIME ON MANAGING DEVICES

At Enovate Medical, we don't want to sell you a workstation, we want to be your strategic partner. We want your nurses to stay engaged with your patients by making sure our solutions meet and evolve with your workflow needs. For this reason, Enovate Medical has created a unique approach that helps us stay engaged with you.

## Our Approach:

### Step One:

#### ANALYZE

Enovate Medical performs a comprehensive department specific workflow analysis of your hospital, uncovering your workstation needs and helping you make an informed purchase decision.

### Step Two:

#### DESIGN

The output of the evaluation includes recommended products by area, along with available technology to maintain and monitor your workstations and available services to manage your entire system.

### Step Three:

#### IMPLEMENT

The Enovate Medical team will create a roll-out plan that will include all logistical details needed to successfully and seamlessly integrate the recommended workstations into your hospital.

### Step Four:

#### MANAGE

Once you become an Enovate Medical customer, the Enovate team will serve as your account manager, available to resolve issues or coordinate tech services, customer service or field service as needed.

### Step Five:

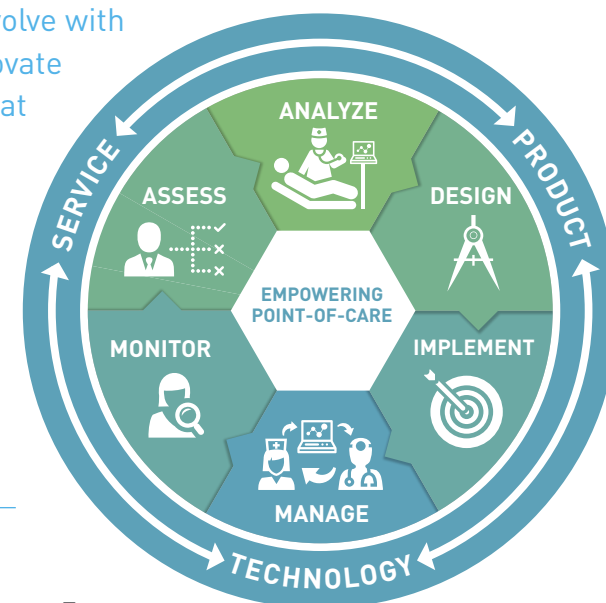
#### MONITOR

We'll be there to support you as needs change. Our unique technology called PULSE, allows us to provide service and support like no other. Our team will diagnose problems in real time notifying IT well before a nurse has the time to submit a

### Step Six:

#### ASSESS

As hospitals grow, workflow changes. Enovate Medical is the partner that can help you continually assess your needs so you can make informed decisions and optimize the return on your EHR strategy.



work order. Pulse allows us to track mobile workstation usage. We will routinely assess your fleet and make recommendations to increase availability and utilization.

“Enovate is a business partner. They proactively evaluate our workflow and help us determine when we should initiate product upgrade options. They were the solution we were looking for.”

**Heidi Gearhart**

EMR Education & Clinical  
Informatics Specialist



Let's set up an appointment to find the right solution that fits your needs.

Call 888-909-8930 or email us at [salesrequest@enovatemedical.com](mailto:salesrequest@enovatemedical.com)

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