



Empowering the Healthcare Economy®

Introducing the first integrated solution to connect payers, providers, and members

Client Company

Client Names

Presentation Date

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Agenda

- Overview
- Your challenges
- Introducing the Payspan integrated solution
- The solution in depth
- Success stories
- Next steps

Our products reflect our brand's look and simplicity

Challenges

Payers face pressures from a changing healthcare landscape

CHALLENGE: New Reimbursement Models



Payers must ramp up

- INTEGRATE financial & clinical platforms
- IDENTIFY effective interventions
- ESTABLISH communication channels with providers
- INCENTIVIZE quality measures



Providers must participate

- TAKE PART in quality programs
- IMPLEMENT secure technology
- PARTICIPATE in network care

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CHALLENGE: Operational Efficiency



Partnerships

- COORDINATE more closely with technology vendors



Data flows

- COMMUNICATE quality incentives
- REPORT patient quality measures
- STREAMLINE value-based reimbursement
- INTEGRATE clinical and payment information



CHALLENGE: Shifting Responsibilities



Members - fonts

- Taking on more financial responsibility.
- Seeking tools to better manage their healthcare and payments
- Comparing plans with STARS



Providers

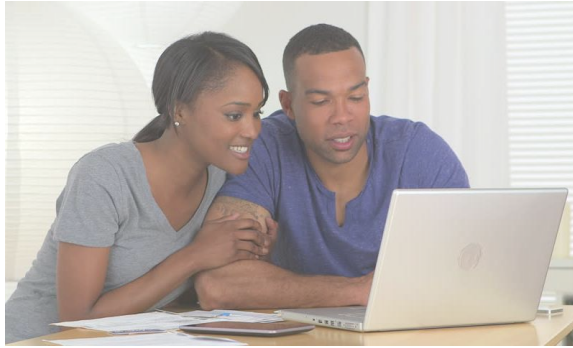
- 90% not ready for value-based care and patient responsibility
- Only 20% ready for electronic payments

About Payspan



LEADERSHIP

Leading provider of healthcare reimbursement and payment services.



CONNECTIONS

More than 750 health plans,
1.3 million providers
and 107 million consumers.



QUALITY

Our network drives
value-based
reimbursement,
patient experience,
and cost reduction.



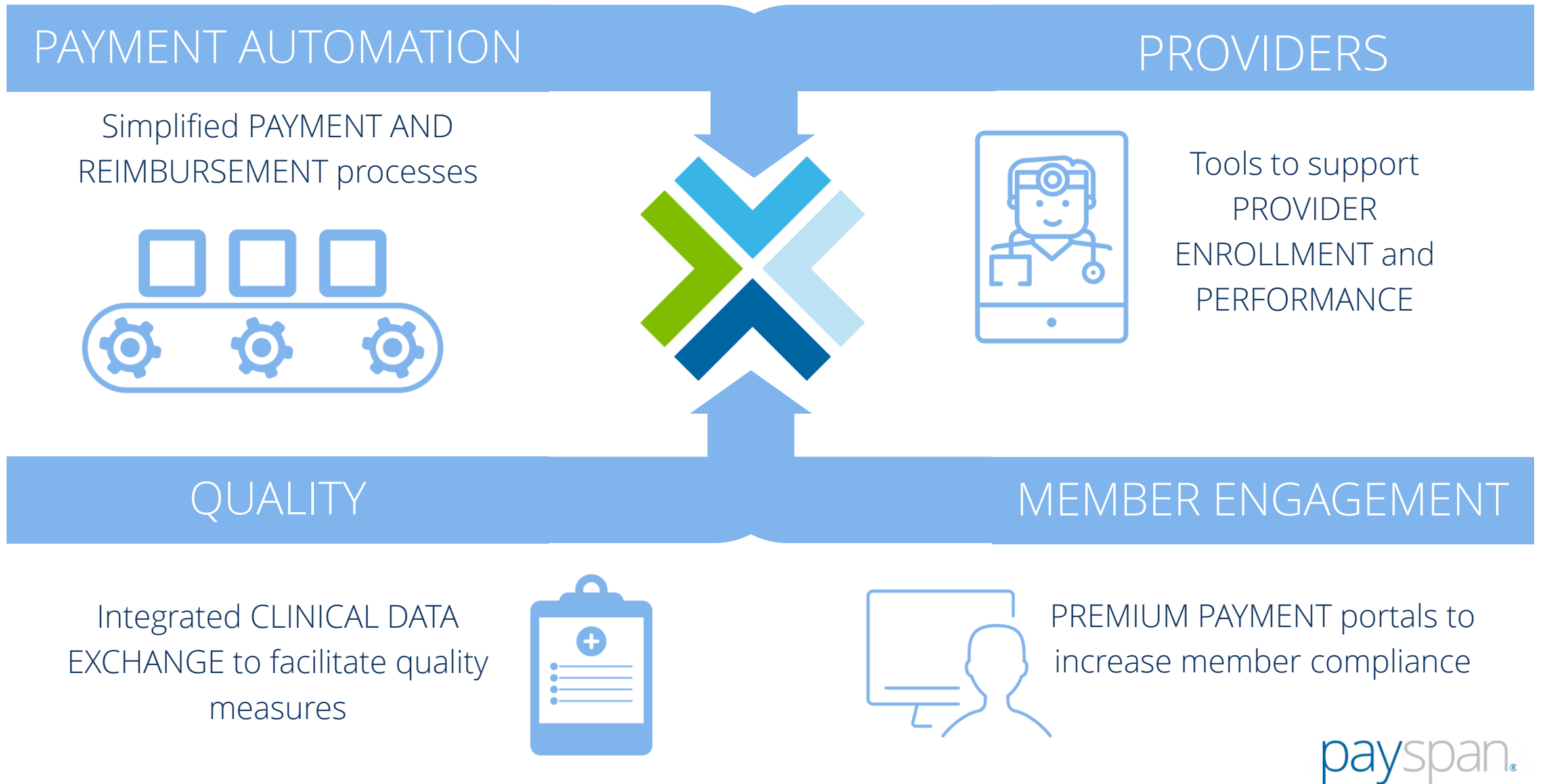
PAYMENT

Alternate payment
and reimbursement
solutions that
integrate clinical
information.

We're simplifying the healthcare payment and quality process.

payspan®

Our focus



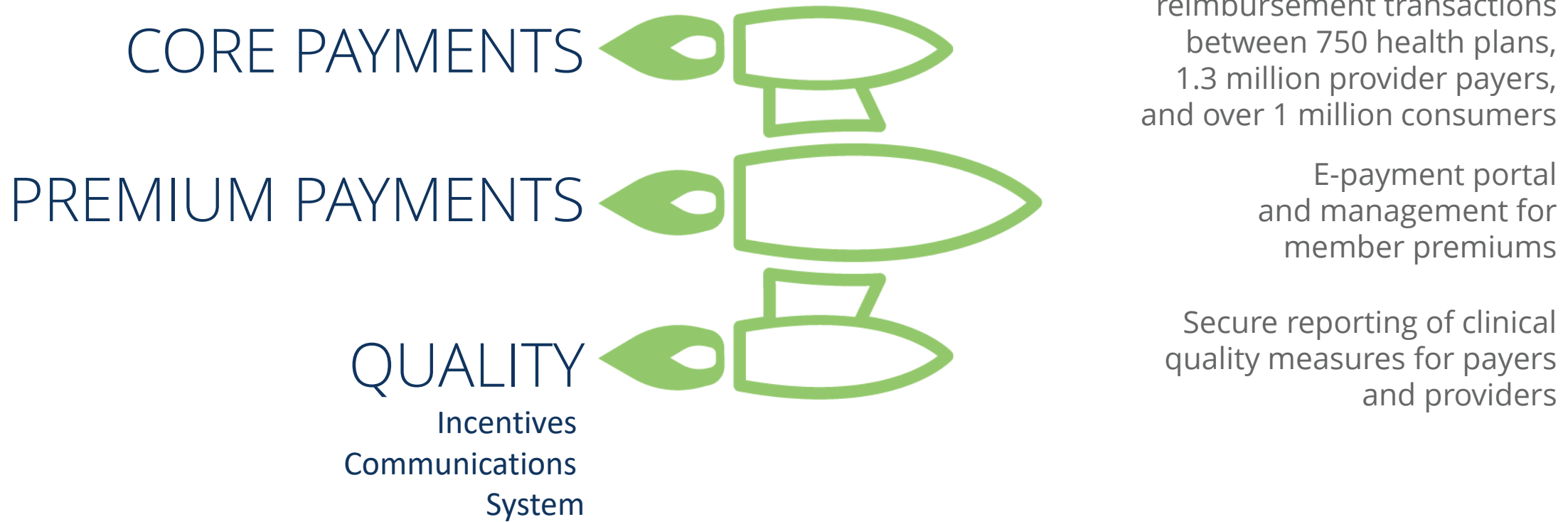
Powered by Payspan

How we empower the healthcare economy



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Payspan powers your operations:



Empowering the healthcare economy

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Integration delivers value

CORE PAYMENTS

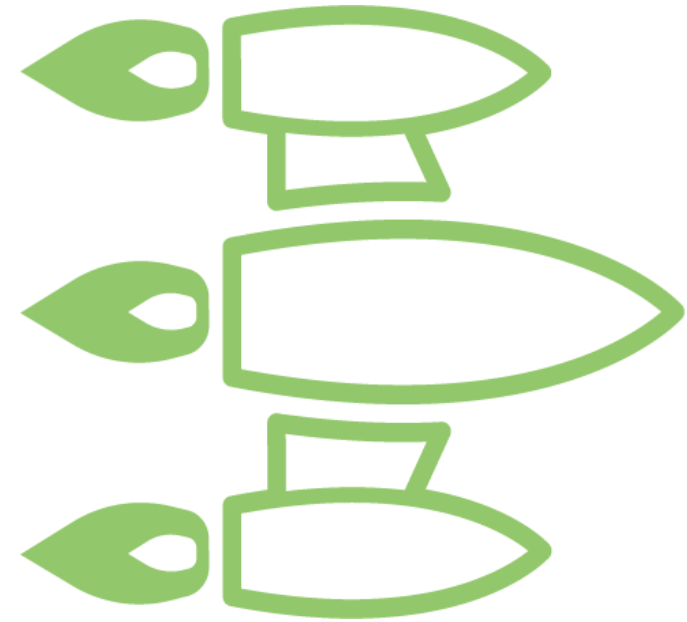
- SPEEDS claims payments
- INCREASES operational efficiency

PREMIUMS

- ENHANCES collections
- INCREASES member satisfaction

QICS

- INCENTIVIZES clinical interventions
- CLOSES quality gaps

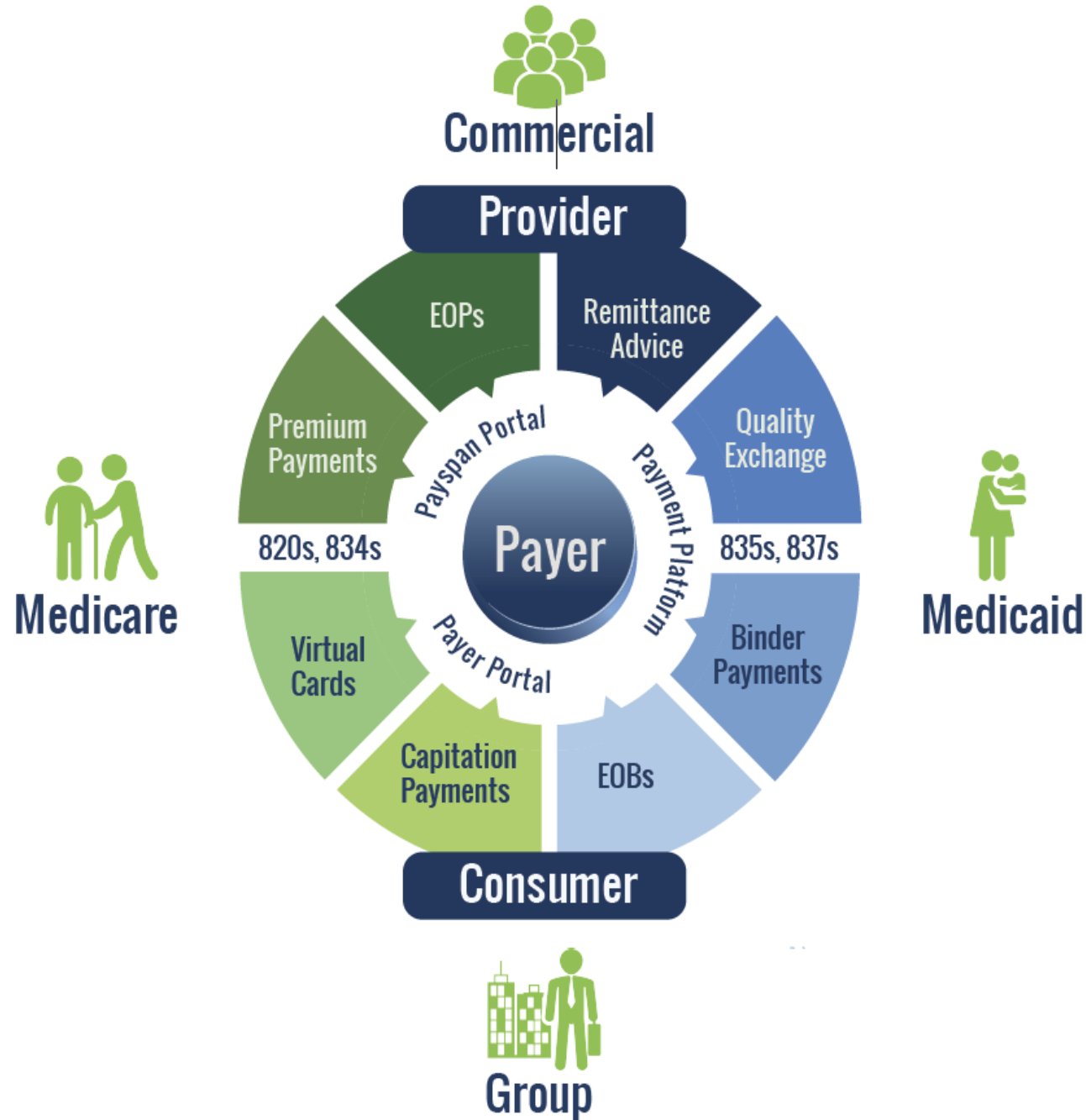


Leading capabilities built into the industry's leading payment network

payspan®

Total integration from Payspan

Advanced capabilities
built into the industry's
leading payment
network



CORE PAYMENTS

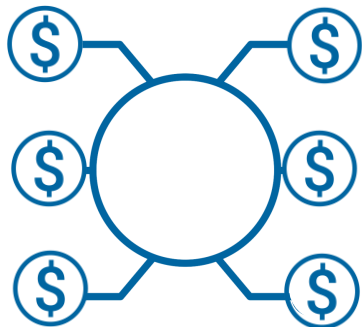
Navigating a changing payments landscape



CHALLENGE

New Reimbursement Models

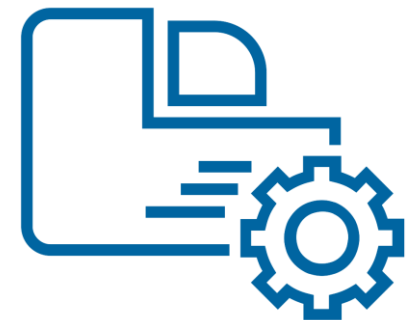
- Physician/clinical leadership acceptance
- Implementation of secure technology
- Moving from silo care model to network care model



CHALLENGE

Streamlining Operational Efficiency

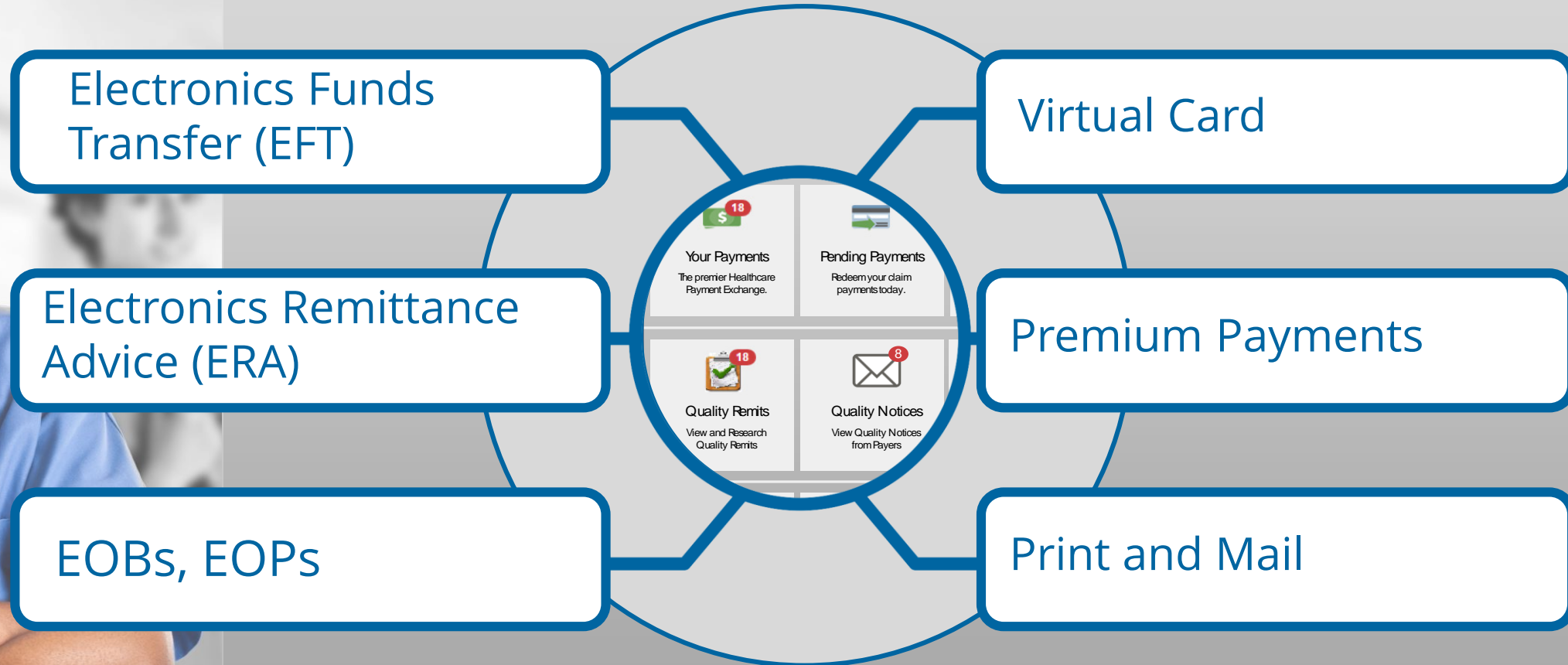
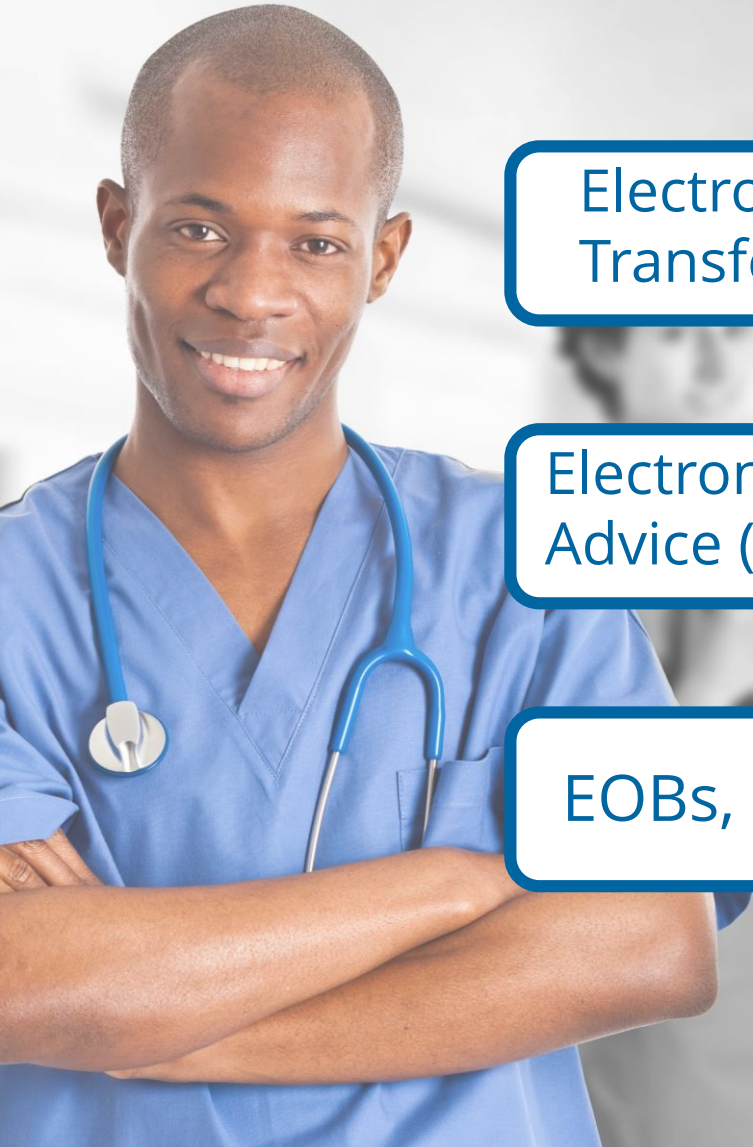
- Integrate clinical and payment information
- Communicate incentive requirements
- Compile and report quality measures



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CORE PAYMENTS

A single platform for all payments



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Our products reflect our brand's look and simplicity

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